

## Available for Acquisition...

### Industrial Equipment Supply Company

Located in Oklahoma

Gross Sales: \$2,430,000

Owner's Cash Flow: \$601,000

#### BUSINESS HIGHLIGHTS

- ❖ Great add on acquisition
- ❖ Experienced employees in place to grow the business
- ❖ Bank financing available for qualified borrower
- ❖ Add delivery and marketing to increase sales & profits
- ❖ Stable repeat customer base



#### BUSINESS DESCRIPTION

Founded in 1965, this family owned business distributes a complete range of valves, piping and industrial equipment to private, industrial and government entities. Sales are divided between product sales (67%) and services (33%). During the last 4 years gross revenues have averaged over \$2M per year with cash flow over \$430K annually. This has been accomplished with a small dedicated staff and manager. Competition is well established but limited in the marketplace. All financial metrics are above industry average with a solid infrastructure in place. With current limited marketing and expansion into other service areas, the company is well positioned for growth.

*For further information about Client ID # 2091124, please contact:*

**Michael L. Chapman, CBI**

MChapman@BluestemResources.com

Office: (918) 749-4315      Mobile: (918) 810-9391



**BLUESTEM RESOURCES AFFILIATED GROUP, LLC**

*THE BUSINESS WEALTH COUNSEL™*

21 Centre Park, Suite 285 • 2642 East Twenty First Street • Tulsa, OK 74114 • (918) 749-4315 • FAX: (918) 749-4391

**YEAR FOUNDED**

**1965**

**FINANCIALS**

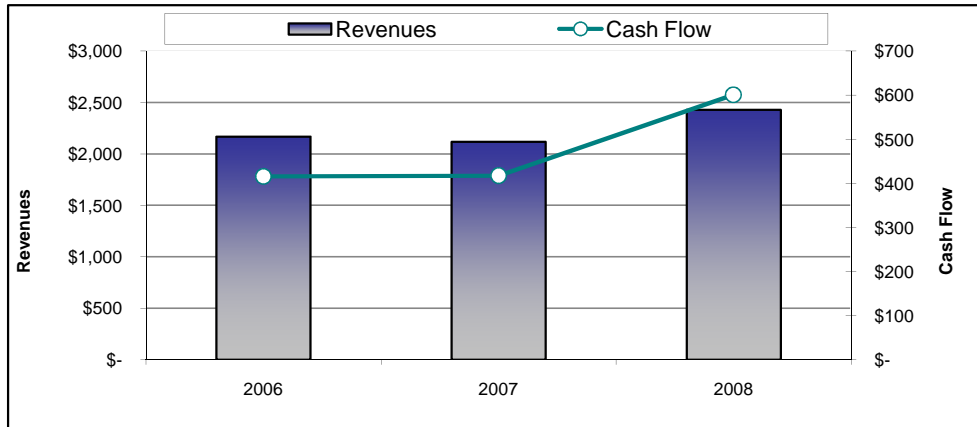
**Income Statement (\$000's)**

	Dec 31	2006	2007	2008
Revenue		\$ 2,170	\$ 2,118	\$ 2,430
Expenses		\$ 1,806	\$ 1,757	\$ 1,889
Net Income		\$ 364	\$ 361	\$ 541
Owner Cash Flow*		\$ 416	\$ 417	\$ 601

\*Before owner's salary and benefits, interest, taxes, depreciation and amortization.

Assets and operating personnel for this business are in place for continuation of the business status quo under a new owner/manager.

**GRAPHICAL PICTURE OF THE BUSINESS (\$000's)**



1. Signed registration and confidentiality agreement.
2. Strong retail background. Demonstrated financial qualifications.
3. Information is available to principals only.

**More information on this seller is available to principals only. No cooperative fees paid to intermediaries.**

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