

## Available for Acquisition...

### Retail Wine & Liquor Store

Located in Tulsa

Gross Sales: \$2,771,765

Owner's Cash Flow: \$227,251

#### BUSINESS HIGHLIGHTS

- ❖ One person can manage.
- ❖ Experienced employees in place to grow the business
- ❖ Party & Convenience Store compliment Liquor operation
- ❖ Opportunities for growth under new ownership
- ❖ 2009 Revenues keeping pace with 2008 record results



#### **BUSINESS DESCRIPTION**

For more than 3 decades, this retail liquor and convenience store has served an older neighborhood with improving demographics and strong family ties by successfully providing a large selection of wine, liquor, & beer for a loyal customer base. With combined gross revenues of \$2,700,000 in 2008 and owner income of \$227,000, this unique business opportunity is continuing to maintain sales and profits in 2009 with limited competition. This liquor, party & convenience store operates from a free standing 6,000+ square foot building (included in the sale) with excellent visibility at a major intersection. Additionally, the well maintained equipment package includes an updated point of sale and computer system that supports a "clean" set of books. A motivated and well trained mature staff will contribute to a smooth transition as well as providing a business model that is easier to manage. This "recession proof" business model is poised for more growth under new ownership.

*For further information about Client ID # 280901, please contact.*

**Michael L. Chapman, CBI**

MChapman@BluestemResources.com

Office: (918) 749-4315      Mobile: (918) 810-9391



**BLUESTEM RESOURCES AFFILIATED GROUP, LLC**

*THE BUSINESS WEALTH COUNSEL™*

21 Centre Park, Suite 285 • 2642 East Twenty First Street • Tulsa, OK 74114 • (918) 749-4315 • FAX: (918) 749-4391

---

---

## YEAR FOUNDED

1961

---

---

## FINANCIALS

### Income Statement

Dec 31	2005	2006	2007	2008
Revenue	\$ 1,948,447	\$ 2,152,974	\$ 2,437,258	\$ 2,771,765
Expenses	\$ (1,858,105)	\$ (2,064,027)	\$ (2,261,104)	\$ (2,563,169)
Net Income	\$ 90,342	\$ 88,947	\$ 178,170	\$ 208,596
Owner Cash Flow*	\$ 112,593	\$ 111,785	\$ 200,425	\$ 227,251

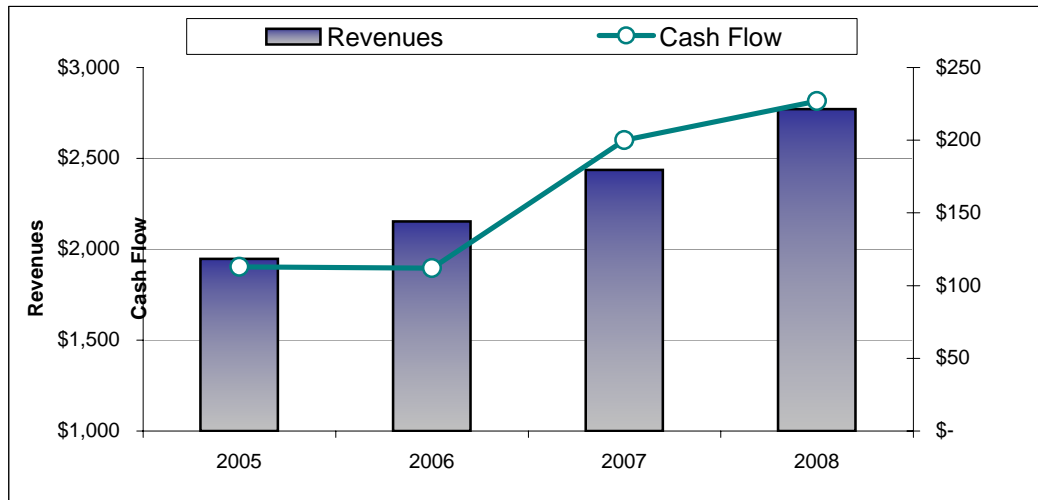
\*Before owner's salary and benefits, interest, taxes, depreciation and amortization.

Assets and operating personnel for this business are in place for continuation of the business status quo under a new owner/manager.

---

---

## GRAPHICAL PICTURE OF THE BUSINESS (\$000's)



1. Signed registration and confidentiality agreement.
2. Demonstrated financial qualifications.
3. Information is available to principals only.

**More information on this seller is available to principals only. No cooperative fees paid to intermediaries.**

DISCLAIMER: The subject company or its agent has provided all information in this document to Bluestem Resources Affiliated Group, LLC. ("BRG") and, while believed to be correct, has not been verified. Accordingly, BRG makes no representations or warranties as to accuracy and truthfulness of such information.

The recipient hereof acknowledges that BRG shall not be liable for any loss or injury suffered by said recipient in any way connected to the delivery by BRG of this document. At all times BRG is an agent for the seller and not for the buyer unless a specific agreement exists for BRG to act as a buyer's agent.