

Available for Acquisition...

Custom Metalworks Company

Oklahoma

Gross Sales: \$ 2,872,000

ODCF: \$ 534,000

BUSINESS HIGHLIGHTS

- **\$4.1 Million in Contracted Backlog**
- **Four Year Weighted Cash Flow of \$500,000+**
- **Repeat Business, Limited Outside Marketing**
- **Niche' Market, Limited Competition**
- **Growth Opportunities**
- **Management in Place**



BUSINESS DESCRIPTION

This rapidly expanding metal fabricator/erector business is well established with a great reputation for quality work, on-time delivery and good customer service. The business specializes in fabricating and installing all types of metal products in commercial multi-level buildings and high-end residential projects. The current business model is a "contract only" for government, institutional, medical and other commercial buildings not affected by the recession and economic turndown.

With consistent revenues over the last three years of approximately \$ 3 million a year and an increasing backlog of over \$ 4 million, the company has weathered the recession with a solid foundation for future growth. With the work of establishing and building the business complete, the company is positioned for an aggressive buyer to take it to the next level.

This opportunity offers a proven financial performance, potential for growth, and room for expansion with limited competition. With all of the usual buyers' criteria in place, combined with a strong backlog and cash flow, this business will not be available for long! Inquire today!

For further information about Client ID # 960201, please contact:

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ESTABLISHED

Over 12 Years

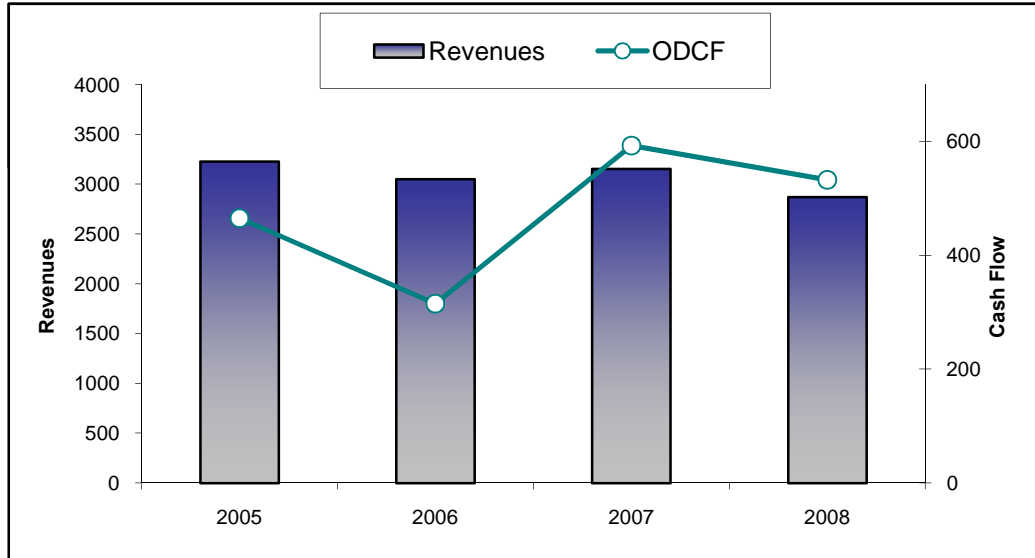
FINANCIALS (\$000's)

Source Documents : Tax Returns

Tax Year	2005	2006	2007	2008
Fiscal Year	7/1/05-6/30/06	7/1/06-6/30/07	7/1/07-6/30/08	7/1/08-6/30/09
Revenue	\$ 3,229	\$ 3,052	\$ 3,154	\$ 2,872
ODCF*	\$ 465	\$ 315	\$ 593	\$ 534

* Owners Discretionary Cash Flow

GRAPHICAL PICTURE OF THE BUSINESS (\$000's)



Our client requires: 1. Signed registration and confidentiality agreement.
2. Demonstrated financial qualifications.

More information on this seller is available to principals only. No cooperative fees paid to intermediaries.

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